

As of September 30, 2020

		Sep 30, 20	Sep 30, 19	\$ Change	% Change
ASSETS					
Current Assets					
Checking/Savings					
	Artisans' Bank	8,363.02	11,645.51	-3,282.49	-28.19%
	M&T Bank - Checking	10,981.42	14,666.72	-3,685.30	-25.13%
	M&T Bank - Production	1,772.44	1,772.44	0.00	0.0%
	Total Checking/Savings	21,116.88	28,084.67	-6,967.79	-24.81%
	Total Current Assets	21,116.88	28,084.67	-6,967.79	-24.81%
Other Assets					
Investments					
	Janney Advantage Ins'd (Sweep)	129,069.17	0.00	129,069.17	100.0%
	Janney - Fixed Income Bonds	405,299.20	0.00	405,299.20	100.0%
	Total Investments	534,368.37	0.00	534,368.37	100.0%
	UnRealized Gain (Loss) on Inv	-2,178.06	0.00	-2,178.06	-100.0%
	Janney - Fixed Income Bonds-Acc	4,149.52	0.00	4,149.52	100.0%
Mutual Funds					
	Vanguard High Div Yield Admiral	0.00	93,087.56	-93,087.56	-100.0%
	Vanguard Intermediate-Term Bond	0.00	271,246.04	-271,246.04	-100.0%
	Vanguard 500 Index Fund	0.00	33,868.29	-33,868.29	-100.0%
	Total Mutual Funds	0.00	398,201.89	-398,201.89	-100.0%
	Total Other Assets	536,339.83	398,201.89	138,137.94	34.69%
	TOTAL ASSETS	557,456.71	426,286.56	131,170.15	30.77%
LIABILITIES & EQUITY					
Equity					
	Opening Bal Equity	269,635.34	269,635.34	0.00	0.0%

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	Retained Earnings	156,651.22	162,772.48	-6,121.26	-3.76%
	Net Income	131,170.15	-6,121.26	137,291.41	2,242.86%
	Total Equity	557,456.71	426,286.56	131,170.15	30.77%
	TOTAL LIABILITIES & EQUITY	557,456.71	426,286.56	131,170.15	30.77%

					Oct '19 - Sep 20	Oct '18 - Sep 19
Ordinary Income/Expense						
Income						
PRODUCTION INCOME						
Ticket Sales					0.00	99,742.00
Ticket Processing Fees					0.00	1,146.00
Program Advertising					0.00	750.00
Total PRODUCTION INCOME					0.00	101,638.00
ADMINISTRATIVE INCOME						
Dividends & Capital Gains					10,871.59	13,002.10
Interest Income					172.10	0.00
Contributions					4,378.89	8,561.00
Misc - Admin Income					0.00	29.00
MERCHANDISE INCOME						
Merchandise Sales					0.00	810.00
Merchandise Costs					0.00	-896.35
Total MERCHANDISE INCOME					0.00	-86.35
Total ADMINISTRATIVE INCOME					15,422.58	21,505.75
CHORALE INCOME						
Concerts					2,825.00	4,300.00
NOTEables Concerts					1,625.00	1,525.00
Member Dues					170.00	510.00
Misc - Chorale Income					3,000.00	3,000.00
Total CHORALE INCOME					7,620.00	9,335.00
Total Income					23,042.58	132,478.75
Expense						
PRODUCTION EXPENSE						
DIRECTION EXPENSES						
ARTISTIC STAFF						
Stage Director					0.00	3,500.00
Music Director					0.00	3,200.00
Assistant Music Director					0.00	1,000.00
Choreographer					0.00	2,500.00
Assistant Choreographer					0.00	1,000.00
Total ARTISTIC STAFF					0.00	11,200.00
MUSICIANS						
Accompanists					0.00	705.00
Musician Contractor					0.00	500.00

				Orchestra	0.00	11,810.00
				Total MUSICIANS	0.00	13,015.00
				LIBRARIAN		
				Royalties	0.00	8,710.00
				Script/Scores Rental/Purchase	0.00	397.40
				Logo/Video Licensing	0.00	75.00
				Postage	0.00	129.31
				License Deposit	0.00	400.00
				Script/Score Deposits (Income)	0.00	-60.00
				Total LIBRARIAN	0.00	9,651.71
				Casting Committee	0.00	20.00
				Total DIRECTION EXPENSES	0.00	33,886.71
				BUSINESS COMMITTEES		
				BUSINESS MANAGER		
				Insurance	1,987.00	1,724.00
				Rent - Aldersgate	0.00	7,000.00
				Rent - Longwood Gardens	0.00	16,500.00
				Rent - Set Construction	0.00	144.55
				Total BUSINESS MANAGER	1,987.00	25,368.55
				Program	0.00	2,845.00
				MARKETING AND PR		
				Flyers	0.00	1,382.17
				Newspaper & Magazines	0.00	1,500.00
				Posters	0.00	784.08
				Program Ads	0.00	40.00
				Radio & Television	0.00	6,100.00
				Internet Ads	0.00	595.00
				Total MARKETING AND PR	0.00	10,401.25
				TICKETS		
				Credit Card Fees	224.54	4,228.08
				Online Ticket Expense	599.50	5,231.09
				Telephone	565.26	610.60
				Total TICKETS	1,389.30	10,069.77
				Total BUSINESS COMMITTEES	3,376.30	48,684.57
				PRODUCTION COMMITTEES		
				PRODUCTION MANAGER		
				Truck Rental	0.00	1,355.23
				Production - Special Needs	0.00	2,000.00

				Miscellaneous - Production Mgr	0.00	1,062.90
				Total PRODUCTION MANAGER	0.00	4,418.13
				Costumes	0.00	15,095.07
				First Aid & Safety	0.00	50.06
				Lights/Sound/ Other Technical	0.00	1,779.96
				Makeup	0.00	186.89
				Properties	0.00	285.69
				Sets	19.96	10,691.99
				Total PRODUCTION COMMITTEES	19.96	32,507.79
				Total PRODUCTION EXPENSE	3,396.26	115,079.07
				ADMINISTRATIVE EXPENSE		
				EXECUTIVE BOARD		
				President	0.00	10.00
				Secretary	127.50	0.00
				Treasurer		
				Bank Service Fees	0.00	205.48
				Treasurer - Other	238.39	235.49
				Total Treasurer	238.39	440.97
				Total EXECUTIVE BOARD	365.89	450.97
				ADMINISTRATIVE COMMITTEES		
				Special Gifts	2,500.00	5,000.00
				Total ADMINISTRATIVE COMMITTEES	2,500.00	5,000.00
				Kick-Off Meeting		
				Printing & Mailing	0.00	176.00
				Total Kick-Off Meeting	0.00	176.00
				OTHER ADMIN EXPENSE		
				Asset Fee	531.78	0.00
				Storage Rental	2,896.00	2,736.00
				PO Box Rental	80.00	70.00
				Website Maintenance	200.00	1,203.00
				Miscellaneous - Administrative	0.00	-463.79
				Total OTHER ADMIN EXPENSE	3,707.78	3,545.21
				SOCIAL EXPENSES		
				Rehearsal Refreshments	0.00	191.06
				Family Picnic		
				Refreshments	0.00	871.40
				Meadow Rental (Mowing)	0.00	250.00

					Sanitation	0.00	203.98
					Total Family Picnic	0.00	1,325.38
					After Show Party		
					Dinner & Location Rental	0.00	1,432.00
					Entertainment/Music	0.00	450.00
					After Show Party Payments	0.00	-1,055.00
					Total After Show Party	0.00	827.00
					Total SOCIAL EXPENSES	0.00	2,343.44
					Total ADMINISTRATIVE EXPENSE	6,573.67	11,515.62
					CHORALE EXPENSES		
					Director	4,910.00	4,725.00
					Accompanist	2,195.00	2,760.00
					Rent	1,552.00	2,174.00
					Music	763.63	2,247.43
					Copying & Postage	35.99	98.89
					Misc - Chorale	71.91	0.00
					Total CHORALE EXPENSES	9,528.53	12,005.32
					Total Expense	19,498.46	138,600.01
					Net Ordinary Income	3,544.12	-6,121.26
					Other Income/Expense		
					Other Income		
					Realized Gain (Loss) on Investm	129,804.09	0.00
					Total Other Income	129,804.09	0.00
					Other Expense		
					UnRealized Gain (Loss) on Inves	2,178.06	0.00
					Total Other Expense	2,178.06	0.00
					Net Other Income	127,626.03	0.00
					Net Income	131,170.15	-6,121.26